



NEWS ANNOUNCEMENT

For Immediate Release

Softlinx Announces Strategic Alliance with NetPhone to Offer Computer Telephony and Unified Messaging Solutions

MARLBOROUGH, Mass. (February 11, 1998)—NetPhone Inc., a leading provider of communications servers and telephony solutions, today announced a strategic partnership with Softlinx, Inc., a premier provider of Internet and enterprise fax messaging solutions. Under the terms of the agreement, Softlinx will private-label NetPhone's communications servers and applications to provide customers with unified voice and fax capabilities over the corporate LAN and the Internet.

Softlinx will license NetPhone's telephony technology for integration with its Replix[®] Enterprise Fax Messaging System (EFMS). Replix EFMS offers highly scaleable and robust fax communications over any IP network—company LANs, WANs or the Internet. Softlinx will integrate NetPhone's PhoneMaster[™] and VoiceMaster[™] software into its browser-based administration software and market the system, including the NetPhone communications server and Softlinx software under the Softlinx name.

"We chose to partner with NetPhone because of its outstanding and innovative technology as well as the company's years of experience in the field of telephony," said Hikyu Lee, President and CEO at Softlinx, Inc. "The combination of our best-of-breed fax messaging system with NetPhone's PC-based servers and desktop CTI solutions will offer businesses a comprehensive enterprise communications solution."

"Our relationship with Softlinx broadens the distribution of our telephony solutions and enables a wider audience of users to benefit from our communications solutions," said John Clayton, CEO of NetPhone. "We are delighted to be working with Softlinx to supply companies with the unified messaging products they need to compete in today's competitive business environment."

In addition to integrating and marketing NetPhone's family of telephony solutions, Softlinx plans to introduce localized versions of VoiceMaster and PhoneMaster for other countries including Korea.

About Softlinx

Softlinx is a premier provider of Internet and intranet fax messaging solutions to service providers and major corporations. With its Replix family of products, Softlinx provides customers with best-of-breed, real-time and store-and-forward Internet/intranet fax solutions. Founded in 1993, Softlinx, Inc. is headquartered in Westford, MA. To obtain a free brochure or for more information on Softlinx products and services, please call 978-392-0001, e-mail sales@softlinx.com.

About NetPhone

NetPhone Inc., based in Marlborough, Mass., provides high-availability telecommunications products that combine telephony, computing, corporate networks and the Internet. This convergence enables new telephony applications while reducing operating and management costs. The NetPhone® family of communications servers and corresponding applications provide solutions that increase productivity while driving down the cost of communications for the small to medium sized enterprise. Large corporations benefit from the increased productivity and lower costs of communications throughout branch offices.

NetPhone is a registered trademark and VoiceMaster and PhoneMaster are trademarks of NetPhone Inc.

Softlinx and Replix are registered trademarks of Softlinx, Inc. All other trademarks and registered trademarks are the property of their respective owners.

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