



## **NEWS ANNOUNCEMENT**

*For Immediate Release*

### **Softlinx Wins the First Tier IT Supplier Status of the State Street Bank and Trust Company's Vendor Referral Program**

**Westford, MASS. (October 1, 1999)**—Stat Street Bank and Trust Company (NYSE: STT), the world's leading financial services specialist focused on meeting the needs of sophisticated investors, named Softlinx, the leading provider of enterprise fax messaging products and business communications solutions, to its first tier supplier status. State Street has been using award-winning Replix® Fax Messaging solution for its mission critical, financial trading applications since early 1996.

“We're extremely honored to be awarded this status by a company with State Street's reputation as the leading global financial service organization that demands the highest standards in information technology solutions,” said Dr. Hikyu Lee, chief executive officer of Softlinx. “State Street's endorsement of our product and client support quality will strengthen our credentials in the high-performance, fail-safe production faxing market for financial services and other industry customers.”

Softlinx has met State Street Bank's stringent business communications requirements of fail-safe inbound fax messaging and integration with other business applications based on industry strength Unix messaging server platform and telco-grade fax communications subsystem. Custom image document processing in real-time as the inbound fax is received provided State Street customers an immediate confirmation on their transaction and other customer benefits.

“In the past, State Street Bank and Trust Company has benefited from its association and working relationship with your company. We recognize that continuing to work together will be beneficial and profitable for both organizations,” said James E. Holdman, vice president of State Street Bank and Trust Company in his recent letter to Softlinx. “In recognition of your past efforts and our current good working relationship, I will be your reference to any corporation you may be attempting to sell, and speak of the experience we have had with your company here at State Street and recommend to the appropriate purchasing person that they strongly consider you as a supplier.”

#### **About State Street Bank and Trust Company**

With \$5.8 trillion in assets under custody and \$663 billion under management, State Street Corporation is the world's leading specialist in meeting the needs of sophisticated global investors. Offices are located in the United States, Canada, Chile, Cayman Islands, Netherlands Antilles, Ireland, United Kingdom, Netherlands, France, Belgium, Luxembourg, Switzerland, Germany, Czech Republic, United Arab Emirates, Russia, People's Republic of China, Taiwan, South Korea, Japan, Singapore, and Australia. State Street Corporation's common stock is traded

on the New York Stock Exchange under the symbol STT.

### **About Softlinx**

Softlinx is a global provider of business communications solutions, offering products and services that are designed to increase revenue, productivity and cost-savings. Building on its strength in the enterprise messaging technologies and solution integration expertise, Softlinx helps customers better manage their information delivery, access and interaction with customers for their e-document delivery, unified communications and mobile business needs. Its Replix® family of products built on an Internet-scale, standards-compliant platform, power business communications needs of major multinational corporations worldwide. For more information, visit <http://www.softlinx.com> or call 1-800-899-7724.

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Softlinx Contact:  
Frank Woo, COO  
[fwoo@softlinx.com](mailto:fwoo@softlinx.com)

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