



NEWS ANNOUNCEMENT

For Immediate Release

IBM Global Services (IGS) Signs a Reseller Agreement with Softlinx

The agreement expands Softlinx' ReplixFax—an IP-based enterprise fax management solution—distribution to IBM Global Services' client base for Linux and Domino environments

Westford, MA, January 22, 2004 - Softlinx, leader in enterprise fax and email storage management solutions, today announced the signing of a reseller agreement with IBM Global Services, the world's largest information technology services provider. Through this agreement, IBM will resell Softlinx' complete suite of enterprise e-document management solutions including its leading IP-based enterprise fax server solution, ReplixFax for Linux and Domino.

By aligning with Softlinx, IBM Global Services has the ability to sell ReplixFax and other Softlinx' suite of products in its worldwide engagements to provide best-of-breed network fax server solution for Domino and Linux users, as well as Domino mail attachment management and archive solutions that offer significant mail storage reduction and improved overall mail system performance.

"Softlinx is pleased to extend our long-standing alliance with IBM," said Frank Woo, COO of Softlinx. "Our alliance with IBM dates back to when Softlinx entered its enterprise fax business for Domino market. As a member of IBM PartnerWorld and Lotus business partner, we worked closely with IBM. Over the last few years we have worked with IBM to deploy its internal global network fax system based on ReplixFax for Domino solution. The IBM Global Services partnership is another step forward to strengthen our partnership."

About IBM Global Services

IBM Global Services is the world's largest information technology services provider, with approximately 150,000 professionals serving customers in 160 countries and annual revenue of \$36 billion (2002). IBM Global Services integrates IBM's broad range of capabilities - services, consulting, hardware, software, and research - to help companies of all sizes realize the full value of information technology. For more information, visit www.ibm.com/services.

About Softlinx, Inc.

Founded in 1993, Softlinx, Inc. is a leading provider of software and professional services for enterprise fax, e-document delivery and email management. Softlinx solutions offer fast, quantifiable return-on-investment (ROI). Softlinx enables its customers to better manage their critical business processes, information delivery and collaboration with customers, partners and employees. Its award winning Replix® and Atomic® product lines are used worldwide for Integrated Document Management, Enterprise Fax Management and Email Attachment

Management. The software is built for standards-compliant environments including Windows™, Unix®, Linux™, Solaris™ and Java2EE™. For more information, visit www.softlinx.com or call 1-800-899-7724.

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