



NEWS ANNOUNCEMENT

For Immediate Release

Softlinx partners with International Application Solutions (IAS) Pte. Ltd., Singapore to expand its international distribution

WESTFORD, Mass.—April 29, 2004—Softlinx, a leading enterprise fax messaging solutions provider, selected International Application Solutions (IAS) Pte Ltd, a wholly-owned subsidiary and business partner of IBM in Singapore, as an authorized reseller for the Singapore/South East Asia region respectively for its award winning ReplixFax multi-platform fax servers.

ReplixFax products are designed for the most demanding fax automation requirements, helping customers streamline their business processes with scalable, high performance architecture for production fax applications as well as enterprise-wide deployment of email-to-fax capabilities. ReplixFax has a strong established global customer base in healthcare, pharmaceutical and financial sectors.

International Application Solutions (IAS) is a leading IT solutions provider in Singapore that has delivered many innovative messaging, collaboration, and custom application solutions with strong IBM Lotus Domino expertise for more than a decade. IAS will focus on developing and supporting both large enterprise and SMB business for the ReplixFax product line in their territories. ReplixFax has a dominant market position in Domino platform segments. IAS' Domino customer base will be key to driving initial sales.

"The Singapore/South East Asia is one of the key markets for us, and is integral to our international expansion plan. IAS being a leading IT solutions provider and a subsidiary of IBM in Singapore, this partnership agreement will open significant opportunities to us," said Frank Woo, COO of Softlinx. "We chose IAS as our partner due to IAS' strong track record and expertise in the Domino marketplace."

"IAS is pleased to be Softlinx' partner in reselling the award-winning ReplixFax solution in the Asia Pacific region. IAS has been involved in delivering IBM/Lotus Notes related messaging and collaboration solutions to our clients for more than 10 years and this partnership with Softlinx is in line with our objective of adding value to the IT Solutions we provide. We are excited to be able to represent a market leader in the area of Enterprise Fax Server solution for Domino and Linux users and has no doubt that Softlinx' excellent solution will find ready customer acceptance in the Asia Pacific region," said Chan Foo Kee, general manager of IAS.

About International Application Solution Pte Ltd.

International Application Solutions Pte Ltd is a wholly-owned subsidiary and business partner of IBM which provides innovative, practical and cost-effective IT solutions based on IBM Lotus Domino and IBM Websphere platforms. For more than a decade, IAS has provided messaging, collaboration, and custom application solutions as well as technical consultations on server consolidation, mail migration, portal implementation, and J2EE solution design and implementation to businesses and organizations.

IAS constantly strives to deliver value to businesses by designing and deploying solutions, which fulfill not just technical requirements but optimizes business or operational processes. For more information visit www.ias.com.sg or call +65-6-840-5700..

About Softlinx, Inc.

Founded in 1993, Softlinx, Inc. is a leading provider of software and professional services for enterprise fax, e-document delivery and email management. Softlinx solutions offer fast, quantifiable return-on-investment (ROI). Softlinx enables its customers to better manage their critical business processes, information delivery and collaboration with customers, partners and employees. Its award winning Replix® and Atomic® product lines are used worldwide for Integrated Document Management, Enterprise Fax Management and Email Attachment Management. For more information visit www.softlinx.com or call 1-800-899-7724.

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